

AEROMART

SUMMIT CLARK - PHILIPPINES

INTERNATIONAL BUSINESS CONVENTION FOR THE AEROSPACE,
MRO AND AIRPORT INFRASTRUCTURES INDUSTRIES



June 4-6, 2018
Clark, Philippines



**FIRST
EDITION**

philippines.bciaerospace.com

ORGANIZED BY



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THE PHILIPPINES, A REGIONAL HUB FOR AEROSPACE

The Philippines aerospace industry is projected to become one of the fastest-growing economies in the Asia-Pacific region. Backed by the government actions to align local players' capabilities to global standards and The Philippine Aerospace Industry Roadmap, the country is gearing up to become a regional hub for manufacturing and aftermarket services in the aerospace and aviation industries in the ASEAN region

Already a key player in the region (three of the world's largest MRO providers are present in the country), the country contributes to 20% of the OEM business globally with the production of landing gear systems, actuation systems and interiors.

The industry is projected to export an estimated \$2.57 billion worth of aerospace parts and components by 2022, and employ around 15,000 personnel by then.



Concept

BCI Aerospace pre-arranges meetings for the supply chain, procurement, technical teams, suppliers and contract manufacturers, through a unique platform which allows participants to pre-select and confirm the companies they would like to meet with, the outstanding tool not only saves you time but helps you meet the right people.

AEROMART SUMMIT CLARK

BENEFITS TO YOU

- Greater visibility of your company through the online catalog.
- Identify and request meetings with relevant contacts prior to the event.
- Save time and money through direct contact with your targets in only two days.
- Turnkey service: 100% focused, organized, and professional.
- Great "Doing Business With Us" conferences given by Purchasing officials from Prime companies.

Expected Key Figures



PROGRAM

June 4, 2018 – Aeromart Summit

- Overview of the aerospace, MRO and airport infrastructure industries in the Asia-Pacific region
- Aerospace and MRO OEMs procurement & supply chain policies and long term strategies

June 5-6, 2018 – Aeromart Matchmaking Program



One-to-one meetings

Aeromart Summit Clark offers all participants the opportunity to identify and request meetings with relevant contacts prior to the business convention.

Meetings schedules are then put together based on this selection. All one-to-one meetings will take place on site



Workshops

This business convention also offers must-attend conferences on various topics related to the market as well as specific products and technologies.

This is an excellent opportunity for professionals to share their experiences and better comprehend the market's scientific, industrial, technical and commercial developments.

Who Can Attend?

Suppliers, Sub-contractors Exhibitors

If you're selling capabilities or services:

- Sales
- Marketing
- Business development
- Technical promotion...

Buyers, Contractors, Decision makers

If you're seeking commodities or capabilities:



Supply chain



Procurement



Purchasing



Engineering



Fabrication



R&D...



HOW TO SCHEDULE ONE-TO-ONE MEETINGS IN 5 STEPS

1 Profile

Fill out a short form and provide description of your capabilities, applications and requirements.

2 Platform access

Access detailed profiles of our attendees via the online catalogue (3 weeks prior to the show).

3 Meetings request

Identify and request meetings with relevant contacts through our user friendly platform.

4 Validation

Validate meetings requests made by other companies (for decision makers).

5 Check your agenda

Consult your online schedule of pre-planned meetings with the contacts of your choice, a few days before the official event opening.



BCI AEROSPACE

BCI Aerospace is an advanced business events - specialized division for aeronautics & defense business-to-business events.

It was established in 1996 and has become the world leader in this sector. BCI Aerospace pre-arranges meetings for supply chain, procurement, engineering teams and contract manufacturers prior to the event. This is an outstanding tool to save time, meet the right people and discuss requirements and capabilities in just 2 days.

CONTACTS

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FROM THE ORGANIZERS OF

